



## Phase 3: Residual Income

There are three ways that a rep can receive residual income on personal customers. The first way is achieved when a rep attains \*GEM status. The second way is attained when the rep sells the *Legal Club of America* membership. Lastly, a rep can receive residual overrides on all personally sponsored reps customers.

### \*GEM Residual

Rep is a GEM on Premium Service  
Rep receives \$1 per active client monthly

### Residual Overrides

Rep is a GEM on Premium Service  
Rep receives \$1 on all his personally sponsored rep's active customers

### \*\*Legal Club Residual

Rep attains EBS app with Legal Club  
Rep receives \$4 per active client monthly  
Rep is on Premium Service

**That's up to \$5 Monthly Per Client**

### \*\*\*Example/Assumptions:

GemCap rep has attained both residual bonuses

Sales/Wk.	Profit/Sale	Mo. Income 1Yr.	Mo. Income 5 Yr.	Mo. Income 10 Yr.
1	\$5.00	\$260.00	\$1,300.00	\$2,600.00
5	\$5.00	\$1,300.00	\$6,500.00	\$13,000.00
10	\$5.00	\$2,600.00	\$13,000.00	\$26,000.00

**Sell 1 per business day for 10 years and that's \$156,000 in Residual Income!**

\*GEM status is attained when a rep has personally sponsored 3 reps and has 5 personal customers.

\*\*To receive Legal Club Commissions, rep must be on Premium Plus service and submit one *Legal Club of America* application quarterly.

\*\*\*Residual income is not guaranteed. Your monthly residual income is dependent solely on the production of the representative.